



**FILED**

10/14/19  
04:59 PM

**A1910006**

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**

Application of Prodigy Children's Shuttle Service, LLC for a Certificate of Public Convenience and Necessity under Section 1031, et seq., of the Public Utilities Code, to operate as an on-call, door-to-door, Passenger Stage Company throughout Elk Grove, California, on weekdays, exclusively for children and teens and throughout Sacramento County California for the General Public on weekends; and to establish a Zone of Rate Freedom.

**APPLICATION OF PRODIGY CHILDREN'S SHUTTLE SERVICE, LLC.  
for PASSENGER STAGE AUTHORITY**

The application of Prodigy Children's Shuttle Service, LLC, hereinafter referred to as "Applicant" respectfully states:

Applicant is a California corporation created, duly registered with the California Secretary of State under existing California laws. A copy of its Articles of Organization and Statement of Information are attached hereto and marked **Exhibit-A**.

Applicant's legal name and principal place of business are as follows:

**Prodigy Children's Shuttle Service, LLC.  
Attn: Kevin Lillard, Owner  
5605 Claudied Way  
Elk Grove, California 95757**

The names, title, and address of the officer and owner of the company and contact for this application is as follows:

**Kevin Lillard**  
**5605 Claudied Way**  
**Elk Grove, California 95757**  
**Telephone: 415-797-2474**  
**Email: Kevin@ProdigyShuttle.com**

**PROPOSED SERVICE:** Pursuant to §1031 of the Public Utilities Code, Applicant seeks a Certificate of Public Convenience and Necessity to operate a Passenger Stage Corporation, as defined by §226 of the Public Utilities Code, to provide scheduled shuttle service exclusively to children and teens Monday through Friday from 6AM to 9PM throughout the city of Elk Grove. Additionally, Applicant will operate an on-call service for the public to predetermined drop off and pickup locations, including but not limited to airports, malls, entertainment venues, businesses and passenger residences throughout Sacramento County on weekends. Applicant also seeks to establish a Zone Rate of Freedom, pursuant to Public Utilities Code §454.2.

Services described in this application will be provided using two (2) 2019 Mercedes Sprinter vans (**Exhibit-B**) each with a seating capacity of 12-passengers and highly qualified drivers screened and vetted through an extensive qualification process which includes an extensive criminal background check and fingerprinting clearance by Trustline. The second van has not been picked up yet. It is being held at Mercedes Sacramento. The registration, insurance and description of the van that has been leased are included as Exhibit B. The VIN number of the second van that will be leased at the end of October is WDZPF0CD3KP101510. The second van will be the same make, model and description of the first van.

**PROPOSED ZONE OF RATE FREEDOM:** Pursuant to §454.2 of the California Public Utilities Code, Applicant also seeks authority to establish a zone of rate freedom (ZORF) of plus or minus fifteen percent ( $\pm 15\%$ ) above and below the proposed standard, one-way fare for a regular tariff under the provisions of §454, et seq., under Division 1, Chapter 3 (Public Utilities Act), Article 1, of the Public Utilities Code.

Applicant agrees with the Commission in the proposition that “competition is good for the public” and with the understanding that no reasonable carrier is willing to price itself out of the market by charging non-competitive, exorbitant fares and/or underprice its services that may prevent Applicant from establishing and running the basic highway safety, inspection, repairs and maintenance programs required by the Commission; in addition to, automobile insurance, driver and other employee wages required by EDD, workers’ compensation required by the Department of Industrial Relations, and child/infant safety programs required by the Department of Justice: reference also §54.1 of the Civil Code.

Given all circumstance, Applicant believes the proposed ZORF is reasonable and will reduce regulatory burdens should fares need to be adjusted.

**FARE STRUCTURE:** The hours of operation are 6AM to 9PM Monday through Friday and based on advance scheduling services between Applicant and parents as needed to accommodate children’s/passengers’ schedules. Transportation shall be provided between locations that parents have requested to schools, local programs and activity centers, and other locations for a flat fare of \$10 per child, per ride (*Weekday – Rate Schedule* attached as **Exhibit-C**) during weekdays. Applicant will also provide rideshare service throughout Elk Grove and advanced

scheduled private tours to predetermined locations throughout Elk Grove and the Sacramento County on weekend (*Weekend – Rate Schedule* attached as **Exhibit-D.**)

**SERVICE AREA DESCRIPTION:** A map showing the city of Elk Grove as the area of operation on weekdays from 6AM to 9PM is attached hereto as **Exhibit-E** and an area map of Sacramento County showing the areas of operation on weekends is attached hereto as **Exhibit-F.**

**DESCRIPTION OF EQUIPMENT:** Applicant will operate with two (2) 2019 Mercedes Sprinter 12-passenger vans. All vehicles will be fully insured, air conditioned, and meet or exceed safety requirements. A description of the vans to be operated in the proposed service is as shown in **Exhibit-G** attached hereto. Applicant also has a GIS/GPS app that was developed for parents to request rides, receive alerts when the van is in route and within 100 meters, receive alerts when children are picked up and dropped off, turn-by-turn tracking, as well as provide routing for the drivers, and backend/logistical planning and mapping for the owner/operator.

**DRIVERS:** All drivers must pass an initial 16-point certification process (**Exhibit-H**), which includes a criminal background check and fingerprint clearance by Trustline. Drivers will be enrolled in the DMV Pull Notice Program (PNP). Further, drivers will be enrolled and tested in the controlled substances and alcohol testing program (CSAT), including but not limited to, a pre-employment screening program (PSP): Ref. Part 382 (commencing with §382.101) of Title 49 of the Code of Federal Regulations, or §34520 of the Vehicle Code. All drivers will observe the "hours-of-service (HOS)" prescribed by the California Highway Patrol (CHP): Ref. HOS limits contained in Title 49, Code of Federal Regulations, Part 395.5, applicable to drivers of passenger-carrying vehicles; and, as amended to include intrastate modified drivers.

**FINANCIAL STATEMENTS:** Applicant is a startup business, so there are no existing financial statements to provide. However, Applicant has attached his Personal Financial Statement marked as **Exhibit-I** to show the financial ability to launch the business. Applicant is also in the process of obtaining a loan through the Small Business Development Corporation (SBDC) for additional funds to operate the business and further ensure financial solvency.

The Profit and Loss Forecast attached hereto and marked **Exhibit-J** shows that the proposed service is fiscally viable. All data figures were driven by survey of 286 respondents conducted earlier this year in which 20% was used in the data pool.

Pursuant to Rule 1.2 of the Commission's Rules of Practice and Procedure, Applicant hereby requests a waiver of the requirements of Rule 3.3(b) of the Commission's Rules of Practice and Procedure, since Applicant is a single-owner corporation and there are no other entities to be served.

Public convenience and necessity require a grant of authority requested by Applicant for the following reasons: *Today, most households have dual-working parents who have difficulty managing their work schedules along with their child's transportation and activity schedules. Out of desperation, parents are taking huge risks putting their unaccompanied children in an Uber or Lyft or compromising their careers so their children can have an active and more enjoyable upbringing. As children grow older, they become more active, and balancing everything becomes more difficult. My wife and I continuously face dilemmas where we have to figure out how we are going to get our children to different activities at the same time; or, we have had to tell our children that they cannot participate in activities because our schedules do*

*not permit. We/parents work hard so our children can enjoy the fruits of our labor. It is a shame when our children cannot participate in extracurricular activities simply because we/parents are at work and cannot get them there. This issue has become far too prevalent, and so Prodigy is here to do something about it. Prodigy will provide parents with a safe, reliable and permanent option for their children's transportation while providing children with greater access to activities and programs to enhance their development and upbringing. Prodigy will also provide families and large groups the convenience and enjoyment of being able to commute together to weekend activities such as sporting events, museums, pick up and drop off at the Sacramento airport, and other destinations throughout the Sacramento Valley.*

Pursuant to RPP, Rule 3.3(b), the names of all county and city governmental entities, regional transportation planning agencies and public transit operators within whose boundaries passengers will be loaded or unloaded are attached hereto as **Exhibit-K**. Also included, is a sample copy of the letter mailed to those entities, agencies, authorities (**Exhibit-L**) and the Certificate of Service (**Exhibit-M**).

Applicant requests a waiver of the requirements of RPP, Rule 3.3(b), Rule 1.2.

**(REMAINDER OF PAGE LEFT BLANK INTENTIONALLY)**

*Wherefore, Applicant prays that a certificate be granted authorizing the operation of the service hereinabove described and for such further order as may be proper.*

*Dated: October 8, 2019 at Elk Grove, California*

S/  
KEVIN LILLARD

**VERIFICATION**

I am the applicant in the above-entitled matter; the statements in the foregoing document are true of my own knowledge, except as to matters, which are therein stated on information or belief, and as to those matters, I believe them to be true.

I declare under penalty of perjury that the foregoing is true and correct. Executed on October 8, 2019 at Elk Grove, California.

S/  
KEVIN LILLARD

# SCOPING MEMO INFORMATION

## A. Category (Check the category that is most appropriate)

**Adjudicatory** – “Adjudicatory” proceedings are: (1) enforcement investigations into possible violations of any provision of statutory law or order or rule of the Commission; and (2) complaints against regulated entities, including those complaints that challenge the accuracy of a bill, but excluding those complaints that challenge the reasonableness of rates or charges, past, present, or future.

## **X Ratesetting** – “Ratesetting” proceedings are proceedings in which the

Commission sets or investigates rates for a specifically named utility (or utilities) or establishes a mechanism that in turn sets the rates for a specifically named utility (or utilities). “Ratesetting” proceedings include complaints that challenge the reasonableness of rates or charges, past, present, or future. Other proceedings may also be categorized as Ratesetting when they do not clearly fit into one category.

**Quasi-legislative** – “Quasi-legislative” proceedings are proceedings that establish policy or rules (including generic ratemaking policy or rules) affecting a class of regulated entities, including those proceedings in which the Commission investigates rates or practices for an entire regulated industry or class of entities within the industry.

## B. Are hearings necessary? No



**1. Are public witness hearings necessary? No**

Public witness hearings are set up for the purpose of getting input from the general public and any entity that will not be a party to the proceeding. Such input usually involves presenting written or oral statements to the presiding officer, not sworn testimony. Public witness statements are not subject to cross-examination.

**C. Issues – List here the specific issues that need to be addressed in the proceeding.**

Application for certificate of public convenience and necessity by Prodigy Children's Shuttle Service LLC dba Prodigy Shuttle, under Section 1031, et seq., of the Public Utilities Code, to operate an on-call, door-to-door, passenger stage, in Elk Grove, California on weekdays and pick-up and drop off commuters throughout Sacramento County on weekends.

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**D. Schedule** (Even if you checked "No" in B above) Should the Commission decide to hold hearings, indicate here the proposed schedule for completing the proceeding within 12 months (if categorized as adjudicatory) or 18 months (if categorized as ratesetting or quasi-legislative).

The schedule should include proposed dates for the following events as needed:

\_\_\_\_\_ Prehearing conference  
\_\_\_\_\_ Hearings  
\_\_\_\_\_ Briefs due  
\_\_\_\_\_ Submission  
\_\_\_\_\_ Proposed decision (90 days after submission)  
ASAP Final decision (60 days after proposed decision is mailed)

# EXHIBITS

Exhibits A through M along with additional attachments are included as follows:

1. Articles of Organization – Exhibit A
2. Statement of Information – Exhibit A
3. Picture of 12-Passenger Van – Exhibit B
4. Vehicle Description – Exhibit B
5. Vehicle Insurance – Exhibit B
6. Vehicle Registration – Exhibit B
7. Weekday Rate Schedule – Exhibit C
8. Weekend Rate Schedule – Exhibit D
9. Area Map of Elk Grove – Exhibit E
10. Area Map of Sacramento County – Exhibit F
11. 16-Point Driver Certification – Exhibit H
12. Personal Financial Statement – Exhibit I
13. Profit & Loss Forecast – Exhibit J
14. Regional Transportation Agencies and Authorities – Exhibit K
15. Letter to Regional Transit Agencies and Authorities – Exhibit L
16. Certificate of Service – Exhibit M
17. Drug and Alcohol Testing for PCSS – Exhibit N

# EXHIBIT A

Prodigy's Rate Schedule: For children's shuttle service during the normal business hours of 7am to 9pm, Monday through Friday throughout Elk Grove:

- The fair is \$10 per ride
- There are 6-month, 3-month, monthly, weekly and daily service agreements available.
- **Best Option:** A 6-month agreement ensures your child has a seat on a van for 6 months. It also comes with a 10% discount factored over the 6-months. So, if your child rides on a Prodigy van one time per day, 5 days per week, then the monthly cost will be approximately \$200 per month, which equals \$1,200 total for 6 months but billed weekly (\$50 per week). With the 10% discount, the weekly amount billed and payable will be approximately \$45. Parents will save approximately \$20 per month, which equals two free rides.
- **Second Best:** A 3-month agreement ensures your child has a seat on a van for 3 months. It also comes with a 5% discount factored over the 3-months. So, the total cost for 3 months would be approximately \$600, but with the 5% it comes out to be approximately \$570 for 3 months, \$190 per month, or \$47.50 per week.
- Weekly and daily options are first come-first serve and do not ensure your child has a seat on a van.

Prodigy will provide exclusive shuttle service for Prodigy Families on weekends and after hours. This special service includes shuttle rides to museums, sporting events, pick up or drop off at the airport, trips to Lodi's wineries, local parties and events, etc. Please contact us for more information including rates at [info@ProdigyShuttle.com](mailto:info@ProdigyShuttle.com) or (916) 895-2103.

This service must be arranged in advance.

## EXHIBIT B

There is no exact time schedule between points served to propose. Our business will only be provided in the city of Elk Grove during our weekly hours of operation, which is from 6am to 9pm Monday through Friday and open on weekends. The schedule between points is yet to be determined, since we have not started or scheduled the pre-registration for service – not until we receive licensing/authority from CPUC, DMV and CHP.

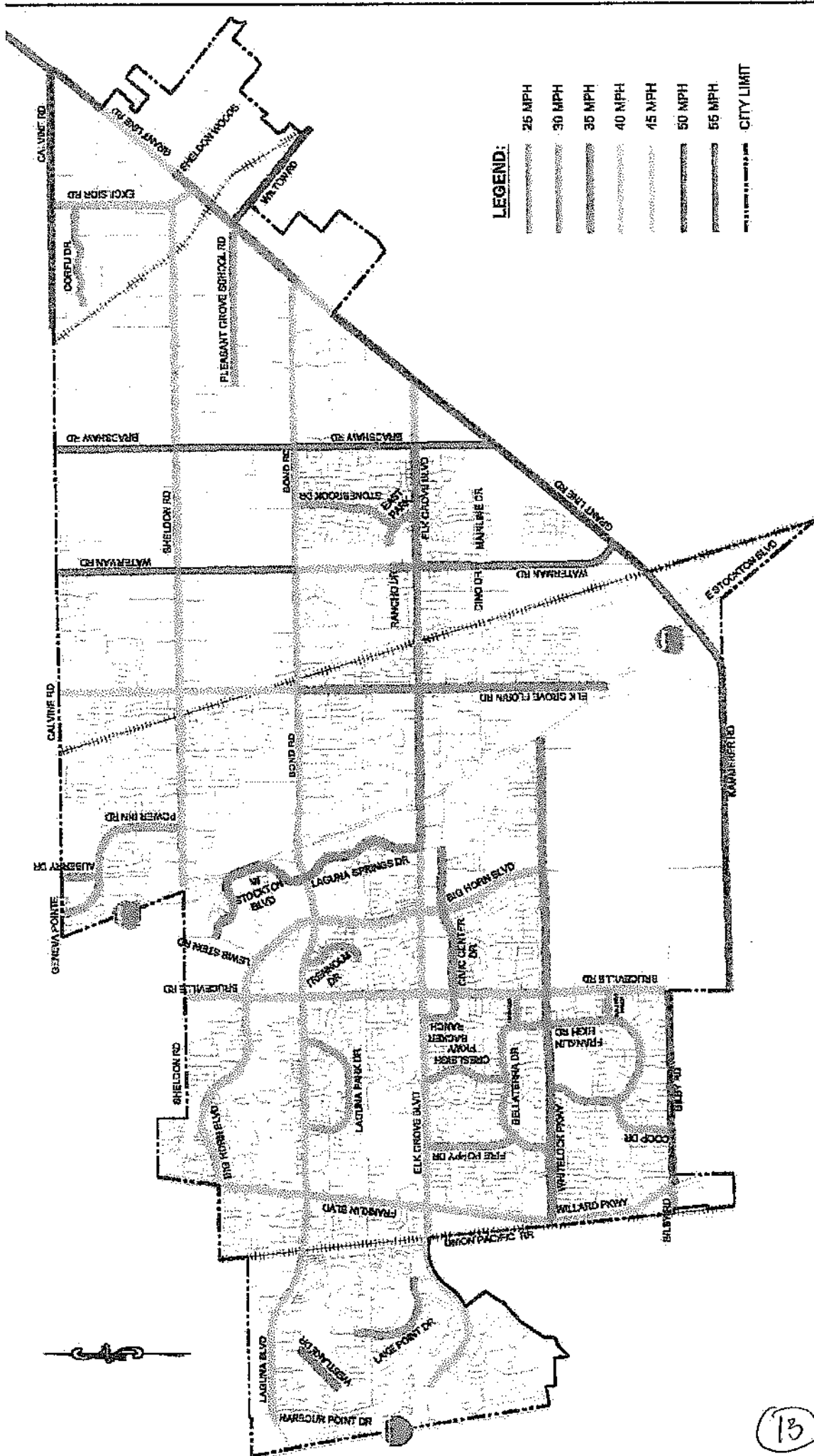


EXHIBIT C

## EXHIBIT D

Prodigy Children's Shuttle Service will start off operating two, 12-passenger, 2019 Mercedes 2500 Sprinter Vans. Prodigy has chosen this line and size of van after careful review, consideration, pricing and test driving other commercial passenger vans.

Based on the price, operation and overall rating of the Mercedes Sprinter vans, we decided it was the best option.

(see attachments)

**REQUEST FOR  
COMMERCIAL REGISTRATION  
OF A PASSENGER VEHICLE**



VEHICLE ID NUMBER  
WDZPF0CD3KP110031

LICENSE PLATE

YEAR/MAKE  
2019/MBZ

To change from automobile to commercial registration, please bring the following items with you to DMV (appointments are available to save you time):

- Certificate of Title
- Weight certificate from a Public Weighmaster (see the yellow pages of your telephone directory under Scales—Public Weighers). If your Certificate of Title already shows an unladen weight, you do not need a weight certificate.
- This form, completed, and your automobile license plates. DMV will issue you new commercial plates.

**NOTE:** Weight fees will be collected from the date you first begin using the vehicle commercially.

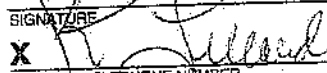
*Please complete part 1 or 2, as appropriate.*

- ☒ **1** This ☐ Bus ☐ Taxicab\* ☒ Station Wagon  
☐ Rental Limousine ☐ Ambulance  
will be used to transport passengers for hire, compensation, or profit.  
This vehicle will not be used to transport property.

\* This form is not required for taxicabs if the vehicle is registered to the taxicab company.

- ☒ **2** This station wagon will be used in business and I am:  
☐ the owner of this vehicle which is registered in my business name.  
☐ the employee of a business which requires me to own and operate a station wagon which is registered in my name.

*I certify (or declare) under penalty of perjury under the laws of the State of California that the foregoing is true and correct.*

SIGNATURE  DATE 09/03/2019 8/16/19  
DAYTIME TELEPHONE NUMBER (415) 797-2474 I WILL START USING THIS VEHICLE COMMERCIAL ON: 9/03/2019

# Lease Schedule A (Commercial Lease Agreement – Commercial Vans FMV)

Date: 08/15/2019 This Lease Schedule A refers to Commercial Lease Agreement (Commercial Vans – FMV) dated 08/15/2019. (If no Lease date is entered, then the most recent applicable Commercial Lease Agreement (Commercial Vans – FMV) between Lessor and Lessee shall govern this Schedule A.)

**GARAGING LOCATION:**

Street Address:	<u>5605 Claudied Way</u>						
County:	<u>Sacramento</u>	City:	<u>Elk Grove</u>	State:	<u>CA</u>	Zip:	<u>95757-1645</u>
						Geo Code:	<u>24*24*</u>

**PROPERTY SCHEDULE:**

TERM 48

QUOTE NO. 966800

Year	Make	Model	Serial Number	Delivery Date	Capitalized Cost	Residual Value	Tiling Source
2019	MERCEDES BENZ	M2PV46	WDZPF0CD3KP110031	08/19/2019	\$46,299.00	\$20,558.00	DEALER

(For multiple units, please refer to the attached Addendum A.)

CAPITALIZED COST AND MONTHLY PAYMENTS:				INITIAL AMOUNTS DUE:		
Gross Capitalized Cost (Including capitalized Up-Front Tax of \$0.00)		\$46,971.75		Capitalized Cost Reduction		\$3,000.00
Capitalized Cost Reductions		\$3,000.00		License/Registration Fees		\$0.00
Adjusted Capitalized Cost		\$43,971.75		First TOTAL Monthly Lease Payment		\$0.00
Base Monthly Lease Payment		\$636.85		State/Use Tax on Initial Amounts Due:		
Monthly Service/Maintenance Contract Cost				State	6.0%	\$180.00
Daimler Trust Insurance		\$0.00		Local	0.0%	\$0.00
State/Use Taxes per month:				County	1.75%	\$52.50
State	6.0%	\$38.22		Other		\$0.00
Local	0.0%	\$0.00		Total		\$3,232.50
County	1.75%	\$11.14				
TOTAL Monthly Lease Payment		\$686.21				

\* If the up-front tax amount is not filled in, then properly executed exemption documentation or proof of tax paid is required.

**Rent** - Lessee hereby agrees and promises to pay Lessor the total rent of \$32,938.08 payable as follows: Total Initial Amounts Due as referenced above, and 48 payments of \$686.21 each commencing on 09/15/2019 and continuing (i) on the same day of each month thereafter or (ii) as set forth in the attached Lease Payment Schedule Addendum.

**Return of Equipment** - Upon the expiration of the Lease, Lessee shall, at Lessee's expense, assemble and return the Equipment unencumbered to an authorized Mercedes-Benz Commercial Vans or Freightliner Commercial Vans dealer. Upon the expiration or termination of this Lease, Lessee affirms that the mileage shown on the odometer is accurate and that the Equipment listed above will have accumulated no more than 15,000 miles per year, per item of Equipment, and if such item of Equipment has mileage in excess of such amount, then Lessee will pay an excess mileage charge of \$ 0.15 per mile per item of Equipment.

**Certificate of Delivery and Acceptance and Date of Placement in Service** - Lessee hereby certifies to Lessor that on and as of the date described above as "Delivery Date," the Equipment described herein: (1) is tangible personal property, (2) has been delivered to and accepted by Lessee and is in the possession of the Lessee, and (3) the Equipment is available for use and placed in service by Lessee on the above-described "Delivery Date." Lessee will provide Lessor with any and all information requested by Lessor or any taxing jurisdiction at any time to support any claimed tax exemption, including but not limited to delivery documents, receipts or other proof of place of delivery, affidavits regarding delivery and use and trip logs.

**Ratification and Affirmation of Representations, Warranties and Covenants** - Lessee hereby agrees that its warranties and covenants made in the Lease Agreement are approved, ratified and affirmed in all aspects as of the date of this Lease Schedule and confirms that the representations made in the Lease Agreement and Statement are, as of the date of this Lease Schedule, true, accurate and complete in all aspects. Lessor and Lessee hereby characterize this Lease Schedule as a separate lease with respect to each item of equipment set forth herein.

**ACH Authorization** - From time to time Lessee may contact Lessor by telephone or otherwise to initiate single or recurring electronic debit entries to a specified business bank account held at the financial institution Lessee designates through the Automated Clearing House (ACH) network. Lessee hereby authorizes Lessor to initiate all such debit entries in the amount of Lessee's monthly payment or payments under the Lease, plus all other amounts due at the time not exceeding \$100.00, (or in such other amount as Lessee specifies from time to time) and agrees to be bound by the rules and regulations of the National Automated Clearing House Association, as they may change from time to time, applicable thereto.

**Call Monitoring** - To the extent permitted by law, Lessee gives Lessor permission to monitor and record any telephone conversation between Lessor and Lessee, including Lessee's representatives, service providers and agents.

**Like-Kind Exchange** - As part of a like-kind exchange program, Assignee has engaged MBF Account Services LLC as a qualified intermediary. The originating Dealer/Lessor is hereby notified that the Assignee has assigned to MBF Account Services LLC its rights (but not its obligations) for the purchase of the Equipment described in any Leases. In the event the Lessee or originating Dealer/Lessor purchases any Equipment, such purchaser is hereby notified that the Assignee has engaged MBF Account Services LLC as a qualified intermediary and has assigned to MBF Account Services LLC its rights (but not its obligations) for the sale of Equipment described in such Leases.

LESSOR AND LESSEE HEREBY ACKNOWLEDGE THAT LESSOR'S SIGNATURE ON THIS LEASE SCHEDULE SHALL CONSTITUTE AN ASSIGNMENT OF ALL LESSOR'S RIGHT, TITLE, AND INTEREST IN AND TO THIS SCHEDULE AND THE EQUIPMENT LEASED HEREUNDER TO DAIMLER TRUST PURSUANT TO THE TERMS OF THE RETAIL INSTALLMENT CONTRACT AND LEASE PROGRAM AGREEMENT BY AND BETWEEN LESSOR AND MERCEDES-BENZ FINANCIAL SERVICES USA LLC.

VON HOUSEN'S SACRAMENTO, INC.

(LESSOR)

Signature: X: \_\_\_\_\_

Title: \_\_\_\_\_

PRODIGY CHILDREN'S SHUTTLE SERVICE LLC

(LESSEE)

Signature X: \_\_\_\_\_

Title: MANAGER



# EXHIBIT E

The following is the financial projections from the Prodigy Children's Shuttle Service business plan. Also, attached is my Personal Cash Flow Statement.

## FINANCIAL DATA

### Use of Proceeds

#### Sources:

Owner/Operator: Kevin Lillard	\$30,000
SBDC Loan	\$85,000
<b>Total</b>	<b>\$115,000</b>

#### Start Up Costs:

Lease: Mercedes Sprinter (2 @ \$770/van)	\$1,540
Vehicle Maintenance Contract (2)	\$4,000
Working Capital (Reserve Acct)	\$30,000
Business License & Taxes	\$300
Legal Fees	\$5,000
Website Design, Flyers & Logo	\$1,060
App Build	\$30,000
Business Insurance	\$250
Vehicle Insurance (2)	\$500
Vehicle Maintenance Contract	\$4,000
Marketing & Advertising (flyers, launch, signage for vans, and employee shirts and cards)	\$15,000
Computer, Apps, Programs & Supplies	\$3,500
Car Seats & Equip (Boards, Zonar)	\$6,000
Payroll and HR Services (Set Up)	\$550
TrustLine Account (Set Up)	\$183
TrustLine Scan (3)	\$225
Fingerprints Scans (6)	\$600
DMV/CHP Fees & Inspections	\$300
CPUC Application Fee	\$500
Safety Training (6)	\$3,600
Defensive & Distracted Driver Trainings (5)	\$381
Licensing Fees & Annual Tax	\$800
Business (LLC) Filing Fees	\$100
Interior Security Camera System (2)	\$3,100
CPR and First Aid Training	\$120
<b>Total</b>	<b>\$111,609</b>

Pro Forma Balance Sheet January 1, 2019

Assets		Liabilities	
Current Assets		Current Liabilities	
Cash	\$30,000		\$0
Computer Programs	& \$3,500		
Total Assets	\$35,500	Total Liabilities	\$0
		Capital	\$30,000

	Sept	Oct	Nov	Dec
Cash on Hand		6,060	14,194	23,763
Operating Reserves	30,000	30,709	31,418	32,127
(@3% of expenses)		709	709	709
Cash Receipts	31,400	32,970	34,619	36,350
(5% increase/mo.)				
Total Cash Available	31,400	39,030	45,612	55,890

Cash Paid Out				
Wage (6@ \$15/hr/6)	11,700	11,700	11,700	11,700
Owner's Salary	6,000	6,000	6,000	6,000
Supplies - Office	100	100	100	100
Van Lease (2)	1,540	1,540	1,540	1,540
Maintenance	0	0	0	0
Gas (2)	600	600	600	600
Accounting/Legal	40	40	40	40
Office	50	50	50	50
Cellular	100	100	100	100
App Fees & Maint.	150	150	150	150
Alarm/Cams/Zonar	200	200	200	200
Insurance-Auto	500	500	500	500
Insurance-Business	250	250	250	250
*Loans	1800	1800	1800	1800
Interest	200	200	200	200
Miscellaneous	50	50	50	50
Chamber Dues	40	40	40	40
Promo/Events/Act	300	300	300	300
Expenses	23,620	23,620	23,620	23,620
**Profit Before Tax	7,780	9,350	10,999	12,730
Taxes	1,011	1,216	1,430	1,655
Revenue	6,769	8,134	9,569	11,075

\* \$85,000 at 8% over 60 mos.

\*\*Tax at 13%

**2020 Cash Pro Forma**  
**January 1<sup>st</sup> through December 31<sup>st</sup>**

	Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec
Cash on Hand	34,838	46,799	58,064	70,721	83,378	96,035	108,692	121,349	132,974	145,631	158,288	170,945
Operating Reserves (@3% of expenses)	32,836	33,569	34,326	35,803	36,501	37,210	37,919	38,628	39,385	40,094	40,803	41,512
	709	733	757	709	709	709	709	709	757	709	709	709
Cash Receipts	38,168	38,168	38,168	38,168	38,168	38,168	38,168	38,168	38,168	38,168	38,168	38,168
Total Cash Available	67,674	80,368	92,390	106,524	119,879	133,245	146,611	159,977	172,359	185,725	199,091	212,457
Wage (6@ \$15/hr/6)	11,700	11,700	11,700	11,700	11,700	11,700	11,700	11,700	11,700	11,700	11,700	11,700
Owner's Salary	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000
Supplies - Office	100	100	100	100	100	100	100	100	100	100	100	100
Van Lease (2)	1,540	1,540	1,540	1,540	1,540	1,540	1,540	1,540	1,540	1,540	1,540	1,540
Maintenance	0	1,600	0	0	0	0	0	1,600	0	0	0	0
Gas (2)	600	600	600	600	600	600	600	600	600	600	600	600
Accounting/Legal	40	40	40	40	40	40	40	40	40	40	40	40
Office	50	50	50	50	50	50	50	50	50	50	50	50
Cellular	100	100	100	100	100	100	100	100	100	100	100	100
App Fees & Maint.	150	150	150	150	150	150	150	150	150	150	150	150
Alarm/Cams/Zonar	200	200	200	200	200	200	200	200	200	200	200	200
Insurance-Auto	500	500	500	500	500	500	500	500	500	500	500	500
Insurance-Business	250	250	250	250	250	250	250	250	250	250	250	250
*Loans	1800	1800	1800	1800	1800	1800	1800	1800	1800	1800	1800	1800
Interest	200	200	200	200	200	200	200	200	200	200	200	200
Miscellaneous	850	50	50	50	50	50	50	50	50	50	50	50
Chamber Dues	40	40	40	40	40	40	40	40	40	40	40	40
Promo/Events/Act.	300	300	300	300	300	300	300	300	300	300	300	300
Expenses	24,420	25,220	23,620	23,620	23,620	23,620	23,620	25,220	23,620	23,620	23,620	23,620
**Profit Before Tax	13,748	12,948	14,548	14,548	14,548	14,548	14,548	12,948	14,548	14,548	14,548	14,548
Taxes	1,787	1,683	1,891	1,891	1,891	1,891	1,891	1,683	1,891	1,891	1,891	1,891
Revenue	11,961	11,265	12,657	12,657	12,657	12,657	12,657	11,265	12,657	12,657	12,657	12,657

\* \$85,000 at 8% over 60 mos.

\*\*Tax at 13%

## Personal Cash Flow Statement

Please complete this Personal Cash Flow Statement for all owners of 20% or greater and for any other Guarantor(s).

Name

Kevin Lillard

For Year Ended

2018

### Annual Income

Salary  
Bonus & Commissions  
Rental Income  
Interest Income  
Dividend Income  
Capital Gains  
Partnership Income  
Other Investment Income

88,212

### Annual Expenses

Taxes: Income & Other  
Rental Payments  
Mortgage Payments  
    Residential  
    Investment  
Property Taxes  
    Residential  
    Investment  
Loan Payments  
Insurance  
Alimony & Child Support  
Tuition  
Other Living Expenses  
Medical Expenses  
Other Expenses

29,736

1,500

3,312

**TOTAL INCOME**

88,212

**TOTAL EXPENSES**

34,548

**TOTAL INCOME less TOTAL EXPENSES**

53,664

The undersigned hereby certifies that this information, including all attachments, is true, accurate and complete as of the date of this application. The undersigned understands that false statements may result in the denial of the loan request.

Applicant Signature: \_\_\_\_\_

Date: \_\_\_\_\_

*Signature of Applicant [The signature of the applicant must be verified. See attachment C for a sample Verification statement. If applicant is a corporation, an authorized officer must sign the application]. (RPP, Rule 1.8)*

*Signature and address of attorney, if applicable [An applicant's attorney or representative may verify a document on behalf of the applicant].*

**CORPORATE SEAL, IF APPLICANT IS A CORPORATION**

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## NOTICE

### ATTACHMENT A

On September 3, 2019, the Application of Prodigy Children's Shuttle Service, LLC dba Prodigy Children's Shuttle Service was filed with the California Public Utilities Commission, seeking a passenger stage corporation certificate to perform *children's shuttle service*. A copy of the Application and related exhibits will be furnished by applicant upon request. Please direct request to:

**Kevin Lillard**  
**5605 Claudied Way**  
**Elk Grove, CA 95757**  
**(916)895-2103**

## CERTIFICATE OF SERVICE

### ATTACHMENT B

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I hereby certify that I have served the within application on the following named public transit operators and Notices of said filing, a copy of which is attached hereto, on all the named city and county governmental agencies, regional planning agencies and airports by mailing a copy via first-class mail with postage prepaid.

Executed on September 3, 2019 at Elk Grove, California.

## EXHIBIT F

The names of all county and city governmental entities, regional transportation planning agencies and public transit operators within whose boundaries passengers will be loaded or unloaded are attached hereto.

1. CPUC
2. DMV
3. CHP
4. Sacramento Regional Transit District
5. Elk Grove Police Department
6. Sac RT
7. E-Tran
8. City of Elk Grove

# Alcohol and Drug Abuse Policy

*Prodigy Children's Shuttle Service* (hereinafter referred to as "Prodigy") is a drug and alcohol-free workplace. The purpose of this policy is to ensure the safety of all employees and to promote productivity. This policy applies to all employees, contractors, and temporary workers. Substances covered under this policy include alcohol, illegal drugs, inhalants, and prescription and over-the-counter drugs.

*Prodigy* reserves the right to inspect our property and premises for these substances. *Prodigy* reserves the right to conduct alcohol and drug tests at any time. *Prodigy* may terminate your employment if you violate this policy, refuse to be tested, or provide false information.

Definitions under this policy:

- A "substance" includes alcohol, illegal drugs, inhalants, and prescription and over-the-counter drugs.
- An "illegal drug" is any substance that is illegal to use, possess, sell, or transfer.
- "Drug paraphernalia" are any items used or intended for use in making, packaging, concealing, injecting, inhaling, or consuming illegal drugs or inhalants.
- A "prescription drug" is any substance prescribed for an individual by a licensed health care provider.
- An "inhalant" is any substance that produces mind-altering effects when inhaled.
- "Company premises" include our buildings, grounds, parking lots, and company-provided vehicles.

You are "under the influence" if any substance:

- impairs your behavior or your ability to work safely and productively;
- results in a physical or mental condition that creates a risk to your own safety, the safety of others, or company property and premises; or
- is shown to be present in your body, by laboratory evidence, in more than an identifiable trace.